



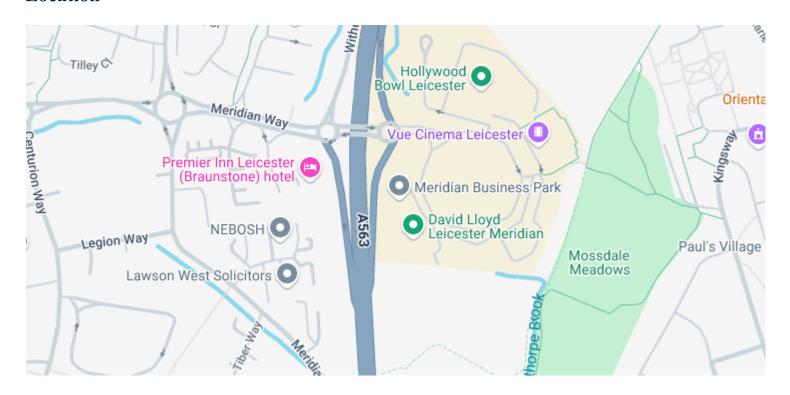
# **Prime Industrial / Warehouse Investment Opportunity**

Unit F | Tiber Way, Leicester, United Kingdom, LE19 1QP

FOR SALE C PRIVATE TREATY

£ 3,295,000 Subject to contract

### Location





Meridian Business Park in Leicester is recognised as one of the premier business and industrial locations in the United Kingdom. It lies immediately to the east of the M1 Motorway, accessible from Junctions 21 at the intersection with the M69 Motorway. The M1 Motorway provides a direct connection to the national motorway network, including London some 100 miles / 161 km to the south and Leeds 95 miles / 153 km to the north. The M69 provides a fast and easy connection to the M6 Motorway at Junction 2, some 15 miles / 24 km distant.

East Midlands airport is only 20 miles / 32 kms from the property. The airport is a major UK air hub, offering both domestic and international flights. The airport operates numerous cargo flights, making it one the busiest freight airports in the UK, thereby facilitating efficient logistics and supply chain operations for businesses located at Meridian Business Park.

Well known occupiers at Meridian Business Park include Royal Mail, DHL, Sytner Group, Toyota, British Gas and Bunzl, to name just a few.

Fosse Shopping Park, one of the UK's largest out-of-town shopping parks, is positioned close to Meridian Business Park, accessed easily from the M1 Motorway via the A5460. The substantial retail park is renowned for its extensive shopping, dining and entertainment with occupiers including Next, Marks & Spencer, River Island, Sports Direct, Ikea, McDonald's, Pure Gym and Starbucks.

### **Summary**

- Prime investment opportunity
- Premium business and industrial location
- Secure Income; tenant within the defence industry
- Tenant heavily invested in the property
- Reversionary income
- Offers in the region of £3,295,000, subject to contract
- 6.5% Net Initial Yield
- 7.3% Net Reversionary Yield



#### **Situation**

Unit F is prominently positioned fronting Meridian East which provides fast and easy access to Meridian South, leading to the M1 Motorway junction. Meridian East also leads north to Meridian Way which connect with the A563 at the junction with the Meridian Leisure Park, an established entertainment facility including a Vue cinema and many well-known restaurants including Nandos, Burger King and Five Guys.

Please refer to the aerial photography provided to appreciate the prime position of the property.

### **Description**

Unit F is a modern industrial / warehouse unit built in the late 1990s. It is of steel portal frame construction with brick elevations and steel profile cladding, beneath a pitched steel-clad roof. The eaves height is 7 metres /23 feet. Two loading doors lead to a large concrete parking and turning area. The property was built with integral two-story offices, benefitting from raised access floors, suspended ceilings and comfort cooling.

The tenant has invested heavily into the unit. Please refer to "Tenant's Capital Investment" below.

A Precast Panel Inspection of 6<sup>th</sup> December 2023 is available. The report, by Firntec Building Compliance, confirms that precast panels at the property are not formed of Reinforced Autoclaved Aerated Concrete (RAAC).



#### Accommodation

The property has been measured by BKR Floor Plans and currently provides the following floor areas:

Accommodation	Sq Ft	Sq M
Ground Floor Warehouse	25,102	2,331.98
Ground Floor Ancillary	1,354	125.79
First Floor	3,129	290.68
Total Gross Internal Floor Area	29,585	2,748.45

It should be noted that the area agreed between the freeholder and the tenant at the last rent review, and used for the recent lease renewal, is 28,323 sq ft / 2,631.29 sq m.

The areas listed in the schedule above show the current configuration after tenant's alterations.

A set of floor plans and measurements is available to download.

#### Rates

The Rateable Value is £165,000. The Business Rate multiplier is 54.6 pence per pound resulting in a rates liability for a tenant of £90,090.

#### Site

The site area extends to approximately 1.36 acres / 0.55 hectares, providing a site cover in the order of 42%.

A Desktop Environmental Assessment was undertaken in June 2024 by Ramboll which reported the Contaminated Land Risk Ranking at "Low" and the Regulatory Flood Designation as "Flood Zone 1 (low probability of fluvial flooding).

#### **Tenure**

Freehold.



### **Tenancy**

The property is let to UAV Tactical Systems Limited (Company number 5241592) on a full repairing and insuring lease for a term of 10 years from 10th October 2024, expiring 9th October 2034 at a current rent of £226,500 per annum which equates to £8.00 per sq ft based upon the floor agreed at the lease renewal in 2024.

The lease provides for a tenant's break clause on 10th October 2030, the 6th anniversary of the term, subject to serving notice of no less than 6 months. The lease provides for an upwards only rent review at the 5th anniversary of the lease.

The tenant has renewed the previous lease which was for a term of ten years from 11th August 2014 expiring 10th August 2024. The rent settled at rent review in 2019 was £170,000 equating to £6.00 per sq ft based upon the floor areas agreed between the parties.

At the signing of the initial lease in August 2014, a side letter confirmed that the landlord at that time paid a capital contribution to the tenant to reflect items of disrepair at the property becoming the full responsibility of the tenant under their Full Repairing and Insuring lease, without exclusion from any future dilapidations settlement.



### **Tenant's Capital Investment**

The Licence to Alter of 11th August 2014 granted consent to the tenant to undertake "Works" (referred to in "The Schedule") and specifically to remove these "Works" and reinstate at the end of the lease. However, the tenant is not obliged to reinstate "Excluded Works", meaning:

- a) "The improvements to the thermal envelope of the building at the Property
- b) The internal walls to be put in surrounding the internal perimeter of the warehouse
- c) Heating and Lighting to Office
- d) Heating and Lighting to Warehouse
- e) Security fence"

Whilst the tenant's improvements are to be disregarded at rent review, the significant investment into the property will be to the benefit of the freeholder should the tenant choose to vacate in the future. In 2014 when the tenant first occupied the premises, the tenant spent £2.5m fitting-out.

The significant tenant's improvements ("Works") as listed in the Licence to Alter include: Extension of mezzanine across full width; fire escape staircase; new toilet and shower areas; renewal of mechanical and electrical installations; security fence; connection to increased power supply.

A further Licence to Alter dated 30<sup>th</sup> June 2022 is available to download. The licence relates to works associated with the external fire escape.



#### **Rental Value**

The headline rent agreed at the lease renewal reflects a rent of £8.00 per sq ft / £86.11 per sq m.

We are aware of new open market letting which occurred in April 2024 at Unit 2, Meridian West, Meridian Business Park, LE19 1WX. We understand that the property provides accommodation of 16,565 sq ft / 1,538.94 sq m and was let to Technical Surfaces Limited on a ten-year lease with a six month rent-free period, at a rent of £155,000 per annum equating to £9.35 per sq ft / £100.64 per sq m.

It is reasonable to suggest that an open market letting would have achieved a rent in the order of £9.00 per sq ft / £96.88 per sq m. Based upon the current configuration and measured areas, this would result in a rent at open market letting of £266,265 per annum. Based upon the agreed floor areas, the rent at rent review can be expected to be no less than £255,000 per annum.

Therefore, we suggest the income is reversionary.



#### **Covenant**

UAV Tactical Systems Limited (Co. No.05241592) has reported the following figures:

	31st December 2023	31st December 2022
Turnover	£21,362,000	£16,141,000
Pre-Tax Profit (Loss)	£1,210,000	-£56,000
Balance Sheet	£4,411,000	£3,372,000

According to their website "U-TacS was created in 2005 for the purpose of delivering a specific Tactical Unmanned Air System capability to the **British Army**". For further information on the tenant, please refer to their website <u>u-tacs.co.uk/.</u>

UAV Tactical Systems Limited is 51% owned by Elbit Systems UK Limited and 49% by Thales UK Limited.

Elbit Systems UK Limited is ultimately owned by Elbit Systems Limited, which is listed on the Nasdaq, <u>view here</u>, with a turnover of **\$6.8 billion** and market capitalization (as at 2<sup>nd</sup> July 2025) of **\$19.6 billion**.

Thales UK Limited is ultimately owned by "Thales", the global technology business which operates in the areas of defence, aerospace, cyber and digital. The company's results can be <u>viewed here</u> showing sales of €20.6 billion .

### **EPC**

The property has an EPC rating of C.

#### **VAT**

The property is elected for VAT. We anticipate that the sale should be capable of being treated as a Transfer of Going Concern (TOGC).



### **Proposal**

We are instructed to seek offers in the region of £3,295,000 (Three Million, Two Hundred and Ninety Five Thousand Pounds), subject to contract, reflecting a net initial yield of 6.5%, assuming standard purchaser's costs of 6.46%.

Based upon the suggested rental value of £255,000 per annum, a purchase at the asking price reflects a reversionary yield of **7.3%**.

#### **Investment Considerations**

- 1. An opportunity to acquire a prime industrial / warehouse investment;
- 2. The property is located within one of the premier business and industrial locations in the United Kingdom;
- 3. Secure income. The tenant operates within the defence industry which is likely to receive a significant boost given the Government's recent announcements about increasing defence dpending
- 4. New ten-year lease signed in August 2024 at lease renewal;
- 5. Tenant is heavily invested in the property;
- 6. Attractive net initial yield
- 7. Reversionary income

## **Singer Vielle Finance Services:**

Contact our team if you are seeking senior debt, bridging finance or development finance.

#### Contact



#### **Contacts**

### Singer Vielle

**Singer Vielle** +44 (0) 207 935 7200



Heil Singer +44 (0) 207 935 7200

neil@singervielle.co.uk

#### **Vendor's Solicitor Firm**

Forsters LLP +44 (0) 207 863 8333

<u>+44 (0) 207 863 8488</u>

amy.france@forsters.co.uk



See website for full details: <a href="https://singervielle.com">https://singervielle.com</a>

#### Disclaimer

Amy France

This disclaimer applies to www.singervielle.com (the "Site") which is owned by Singer Vielle Limited ("Singer Vielle") and operated under licence by Singer Vielle 2 LLP.

All Properties are listed subject to contract and the prices shown are exclusive of VAT if applicable.

© 2024 Singer Vielle Ltd